

AIRPORT DIRECTOR'S REPORT

February 2009



A AIRPORT OPERATIONS

- Passenger Count
- Aircraft Operations
- Air Freight

The passenger count for January, 55,364 was down 9.4% compared with January 2008.

B PROGRAMS

1. Air Service

Despite an average annual load factor of 86.5% aboard the Dallas/Ft. Worth flights last year, American Eagle will be discontinuing that nonstop from Santa Barbara effective April 7, 2009. The 70-seat regional jet aircraft utilized on the route for the past five years will be re-assigned to an American Airline market that currently uses MD-80's. Other U.S. communities are also losing service due to mainline American's MD-80 fleet reduction. Dale Morris, American Eagle Public Affairs Manager, visited Santa Barbara on February 4th to meet with Mayor Blum, and other government and business leaders. He wanted to reassure the community that Eagle's nonstop service to Los Angeles aboard 44-seat regional jets was secure. Other options to replace the loss of DFW as an eastbound connection are being explored.

Staff Contact: Terri Gibson, 692-6004

2. Communications Program

a. New FlySBA.Com Website Development

A custom content management system has been developed and work is taking place to determine a flight booking engine for the homepage.

b. Promotional Items This Month

MTD busboards, water bill inserts and radio ads for 'Lift Your Spirits' ski destination travel; co-op Conference & Visitors Bureau ad in this month's issue of Travel & Leisure Magazine; and current flight schedule & newest airline routes on Channel 18 information scroll.

c. Airport Visitors Center Activity

341 students from 5 schools representing 3 school districts received tours or attended a 'Future Flyers' class in January. Five GA clubs held meetings at the Center during the month.

d. Airline Terminal Comment Card Program

74 cards were collected from the holdrooms and main lobby in January. Comments included requests for restrooms and free-WIFI in the holdrooms. There were miscellaneous observations about TSA customer service, car rental return signage, and Magic Clock disrepair.

e. FlySBA.com Web Statistics

There were 25,574 sessions recorded in January representing 366,443 hits on the website. The Airport Information Guide was the most popular download with 426 hits. 44% of sessions logged onto the site directly while 34% of the sessions were referred through Google.

Staff Contact: Terri Gibson, 692-6004

3. Airport Noise Abatement Program

Planned completion date: Summer 2009

Five potential sites for new noise monitoring terminals were selected and sought by Airport Staff. Airport Staff has received initial concurrence from the County for an additional noise monitoring terminal site, on Ward Drive near Rancho Goleta Mobile Home Park. The Ward Drive site is important in that it is the only potential site located in the vicinity of the 65 CNEL Airport Noise contour.

The request for an installation at La Patera Elementary School was declined, and other locations requested in the City of Goleta and the County were not favorably received. After evaluating the quality of data received from the new flight tracking system, staff feels that seeking additional noise monitoring sites (other than the site near the 65 CNEL at Ward drive) is not necessary. The improved flight tracking information received from the new flight tracking system combined with the information from an additional monitor near the 65 CNEL will meet the objectives of the Noise Compatibility Program. Staff is in the process of submitting an application for a Coastal Development Permit from the County of Santa Barbara for the installation of the noise monitoring terminal site near Ward Drive. Public works is currently revising the site plan portion of the application, to provide additional detail as per County requirements.

Staff Contact: Tracy Lincoln, 967 - 7111

4. Property Management

a. Self-Service Fueling Project

Airport staff and MAG Aviation have concluded lease negotiations. The Lease is presented this month for Airport Commission consideration. Due to the term of the lease, five years with a five year option, the lease will require City Council approval.

Staff Contact: Hazel Johns, 692-6003

b. Airport Ambassador Recruitment

Interviews with prospective Ambassadors to volunteer at the Airline Terminal continue, with an anticipated start up in April.

Staff Contact: Rebecca Fibley, 692-6022

c. Airline Terminal Gift Shop

The gift shop will move back to the central Airline Terminal lobby from the temporary location at Gates 8 & 9, next month.

Staff Contact: Rebecca Fibley, 692-6022

C CAPITAL PROJECTS

1. Airport Terminal Improvement project

Planned Completion Date: 2011

The initial project phases have been submitted for building permits. The first project in association with Terminal improvements, the SBA Terminal Ramp & Taxiway B Relocation Construction Project, was awarded to Granite Construction on July 22, 2008. Construction commenced with Taxiway K and Taxiway B between Taxiways A and E closed indefinitely due to construction. The Terminal ramp configuration has also changed requiring the airlines to push back aircraft. Construction is approximately 75% complete with this portion of the project. Bids opened for the second project in association with the Terminal improvements, the SBA Temporary Facilities & Site Preparation Project on September 4, 2008. Lash Construction is the low bidder - \$3,475,850. Bids were received for the Airline Terminal Building portion of the project on December 16, 2008. EMMA Corporation is the low bidder - \$32,500,000. The current plan is to award both contracts on, March 3, 2009. Funding issues must be resolved prior to the award of construction contracts.

\$60 Million (14.1M AIP Grant, 5.8M PFCs, 34.5M Bond Funds, 1.0M Airport Funds)

Staff Contact: Owen Thomas, 692-6018
Laurie Owens, 692-6023

2. ASP Wetland Mitigation Plan

Planned Completion Date: 2009

ASP Wetlands Mitigation Plan

Mitigation associated with the Airfield Safety Projects at a ratio of 4:1.

- Area I Restoration - Completed
- Remainder of Mitigation Plan –Construction of the creek restoration plantings, berm restoration and Area R-2 is complete. Phase 2 Tidal Restoration scheduled to begin in 2009.

Staff Contact: Owen Thomas, 692-6018

3. Goleta Slough Tidal Circulation Demonstration Project

Planned Completion Date: January 2009

This project was modified to restore tidal action to one Goleta Slough basin instead of two basins, due to cost. The Airport has received a Coastal Development Permit amendment from the Coastal Commission for the modified experiment. Construction began in September and was completed in October 2005. Surveys to measure bird activity, vegetation establishment and invertebrate communities was completed in November 2008. Staff has received approval from the California Coastal Commission to extend the reporting period until December 2009. The final report from URS will be provided in mid-January 2009. Staff will be taking a contract to City Council for design of the final tidal mitigation area required for the Airfield Safety Projects in February 2009.

URS Corporation
\$348,330 (work that is continuing.)

Staff Contact: Laurie Owens 692-6023

4. Consolidated Rental Car Quick Turn Around Facility

Planned Completion Date: Fall 2009

This Airport project is to provide a Rental Car Quick Turn Around facility (QTA). The QTA will be relocated off of the Airline Terminal premises on a 3.4 acre site located at 25 David Love Place. It will function to fuel, perform minor service (oil changes, fluid checks, tire repair, etc.) vehicle washing, and vehicle storage. The Santa Barbara City Council awarded a contract to Pat McCarthy Construction on July 1, 2008. Construction has commenced and will take approximately one year to complete. Construction is ongoing with all the site utilities installed, building walls and slabs completed, solar canopy structural steel installed, and partial site paving

Project Cost:
\$8,803,000
(Customer Facilities Charge revenue)

completed.

Staff Contact: Hazel Johns, 692-6003
Leif Reynolds, 692-6020

D COUNCIL / AIRPORT COMMISSION ACTIONS

Council / Airport Commission approved the following recommendation in December:
Recommendation: That Council / Board Members:

Adopt, by reading of title only, An Ordinance of the Council of the City of Santa Barbara Approving a Lease Agreement Between the City of Santa Barbara and Ag Rx For Operation of an Agricultural Supply Business at the Santa Barbara Municipal Airport.

Approve and authorize the Airport Director, subject to approval by the City Attorney as to form, to execute a contract with URS Corporation for post-construction biological monitoring associated with the Airfield Safety Projects and other small projects at the Santa Barbara Airport in an amount not to exceed \$106,847, and authorize the Airport Director to approve expenditures up to \$10,685 for extra services that may result from necessary changes in the scope of work.

A. Approve and authorize the Airport Director to execute a five-year lease agreement with one five-year option with Ag Rx, a California Corporation, for 3,120 square feet of Building 225, 20,757 square feet of improved land, and 944 square feet of storage containers at 6150 C&D Francis Botello Road, at the Santa Barbara Municipal Airport, effective February 1, 2009, for a monthly rental of \$7,515, exclusive of utilities; and

B. Introduce and subsequently adopt, by reading of title only, An Ordinance of the Council of the City of Santa Barbara Approving a Lease Agreement Between the City of Santa Barbara and Ag Rx Located at 6150 Francis Botello Road at the Santa Barbara Municipal Airport

Ratify the City Administrator's Execution of a Memorandum of Understanding entered into between the City, Goleta Sanitary District, and the City of Goleta for emergency relocation of the San Pedro Creek Sewer Line.

Adopt, by reading of title only, A Resolution of the Council of the City of Santa Barbara Establishing an Air Service Development Incentive Program to Support the Development of New and Added Nonstop Destinations to Air Service at the Santa Barbara Airport.